



GET INVOLVED!

Contact Committee Chairs to help shape content and programming of FSP events and resources by sending an email to FSPprofessionalsdc@gmail.com indicating which committee you would like to join.

Standing Committees and Committee Chairs:

Career Development

Todd Cranford

Planning

Quincy Enoch

Young Professionals

Cortney Coutreyer

Tealanie Baldwin

Membership

Tamara King

Darrell Rico Doss

BECOME A MEMBER!

[Click Here to Join](#)

Memberships renew annually on your anniversary date, until cancelled.

MESSAGE FROM THE CHAIRMAN OF THE BOARD

It is an exciting time for FSP! We have seen the positive impacts of our consulting agreement with CoCo B Productions, including our new and improved logo. All of our promotional materials, including flyers, newsletter, and sponsorship packet have been given a facelift. CoCo B also is assisting with program planning and execution to enhance your overall experience. We are planning programs now for the full year. I invite you to join the Planning Committee now to provide your input for the year to come. Our goal in retaining CoCo B was to take FSP to the next level and exceed all expectations. We believe we are on the road to doing just that!!

Speaking of new and exciting ventures for FSP, we announced our partnership arrangement with the Securities and Exchange Commission (SEC) in our last newsletter. The possibilities for FSP members and the organization, as a result of this partnership, are monumental. The partnership includes collaborating on developing quality programs, sharing career development opportunities, and providing a pipeline of diverse professionals for SEC career positions. Our first program with the SEC, “Insights into Public Service Careers in Financial Services”, took place on September 29th. Senior executives from the SEC, Nasdaq, and Citadel Securities discussed their journeys to reach their current positions, the interesting regulatory and policy issues they have covered in their respective financial regulatory roles, and their thoughts on diversity initiatives at the SEC and the companies represented. We were honored to introduce the new director of the SEC’s Division of Corporation Finance, Renee Jones. Her remarks, including her path to the senior ranks at the SEC and advice for the FSP audience, were impactful and instructive.



Next up is a resume workshop to include help with resume writing, enhancing your LinkedIn page and free headshots. Please note that this program will be for members only, i.e., you must be a paid member of FSP to participate. FSP membership also gives you the ability to post your resume in the FSP Resume Bank, and access to our list of job opportunities.

The link to join FSP is here: www.financialservicesprofessionals.org/membership-levels

As things begin to return to normal, I look forward to resuming in person events. The FSP Board will decide on timing based on the facts at hand and official guidance concerning the coronavirus. Like most organizations, we will continue to use virtual programming for certain events, where it is more practical. When it is safe to do so, we will meet in person to enjoy quality programming, mix and mingle and grow our professional networks.

De'Ana Dow

Founder and Board Chair

FSP YOUNG PROFESSIONALS STANDING COMMITTEE

The Young Professionals Committee enjoyed the SEC Event and look forward to the upcoming Holiday Happy Hour later this Fall. We are currently planning a schedule of events for the start of the new year and would love for committee members to continue to share feedback and ideas on what they would like to see from the committee. Also, we remind you to share any events that you are hosting or panels that you are participating in so that we can support you. Looking forward to seeing everyone in person soon!

Tealanie Baldwin and Cortney Coutreyer

Young Professionals Co-Chairs

FSP JOB BANK

Did you know that FSP has a Job Bank exclusively for its members? We post job announcements and maintain a repository of resumes accessible to our sponsors. Look for recent postings or post your resume here: www.financialservicesprofessionals.org/resume-bank

MEMBER SHOUT OUTS



Ayana Dow recently started in a new position as Financial Services Regulatory Associate at Steptoe and Johnson. Previously, she was an associate at Dinsmore & Shohl in Cincinnati, OH. Ayana is a 2020 graduate of Washington University School of Law in St. Louis.



Camile Simpson is leaving ACLI to become Head of Government Relations & Industry Affairs at American Equity Investment Life Insurance Company.



Monique Frazier joined Capitol Counsel as a partner in the financial services practice. She previously was a senior executive in federal relations at HSBC.

FSP wants to celebrate the achievements of our members. Let us know if you or one of your FSP colleagues has received a promotion, changed jobs, or had another career achievement that we can celebrate as a community. Send announcements to FSPprofessionalsdc@gmail.com

Congratulations to our members!

MEMBER SPOTLIGHT – MEET ERICA MILES



What's your current role and why do you enjoy it?

I am a senior consultant at Wells Fargo. My role is to help my colleagues maintain a DEI focus on their respective projects across the enterprise and to maintain and build relationships with key diverse external stakeholders who provide valuable perspectives on Wells' initiatives, products, and services.

How did you start your career in the financial services industry?

My first financial services job was in collections. I developed a heart for the struggles people had paying their bills and other financial obligations. I wanted to do my part to help ameliorate the financial strains of the everyday person, especially BIPOC individuals.

What is your advice to anyone starting a career in the financial services industry?

Please consider this industry and set aside any fears you have about not being "good at numbers." Banks and other financial services firms need all kinds of expertise across disciplines. For example, climate change, transportation and construction are all industries and issue areas that banks invest in and hire staff and consultants for advice.

Why are you involved in FSP?

I see FSP as a way for diverse financial services professionals to stay connected. I also recognize that we can help recommend each other for career and other opportunities. Diverse talent is ready and available and FSP is replete with the industry's next great leaders.

When I'm not at work, I'd rather be...

I'd rather be listening to live music, eating good food and visiting with family and friends. Doing all of those together would be even better! I pray that this pandemic will continue to relent and that we can again fully enjoy community.

TOP 5 REASONS TO JOIN FSP

1. Expand your network of Black professionals in all sectors of the financial services industry – congressional, government agencies, consulting firms, associations, law firms and corporations. There's strength in numbers. Your next friend, mentor, or connection to your next job may be sitting across from you at an FSP event!
2. Access to influential leaders in your career field. Special guests of FSP events include Rep. Joyce Beatty, Rep. Ritchie Torres, Rep. Gregory Meeks, Rep. Gwen Moore, Rep. Emanuel Cleaver, Former FHFA Director Mel Watt, Former SEC Chairman Jay Clayton, Former CFTC Chairman Heath Tarbert, Black bank CEOs, and many others!
3. Support quality programming both during and after COVID. Happy Hours and networking events, panel discussions, educational lunches, "Family Gatherings" and Zoom calls (for now!) will bring us together to learn from one another, relax, and share common stories.
4. Join the Young Professionals who have similar aspirations as you do. Navigate the "career waters" together in a social, non-pressured way.
5. Access job bank postings and resume referrals from potential employers. Many employers are searching for talented, Black financial services professionals at all levels. Starting soon, full job postings will only be available to official members of FSP. Sign up here: www.financialservicesprofessionals.org/membership-levels/
6. Bonus reason: Join a community that will champion your professional and personal development, expand career and leadership opportunities, and celebrate your successes.

"If you want to go fast, go alone; if you want to go far, go together." (African Proverb)



Suggestion Box

Here is your opportunity to share your recommendations for future FSP events, programs, and resources, as well as newsletter content. Send your thoughts to:

FSProfessionalsdc@gmail.com



Contact Us

FSP Headquarters

2020 Pennsylvania Ave. N.W.

Suite #190

Washington, D.C. 20006

443.720.0057

fsprofessionalsdc@gmail.com

www.financialservicesprofessionals.org

MISSION STATEMENT

FSP is a non-partisan independent, volunteer association founded to enrich the careers of its members by sharing the resources of a broad network of professionals in the financial services industry.

The purposes of the organization are to:

- Advance the excellence of professionals in the public and private financial services industry.
- Provide a pipeline of diverse candidates for public and private financial services positions and a repository of financial services industry opportunities for FSP members.
- Build a strong, effective network of financial services professionals to open pathways to career development and business opportunities.
- Provide educational platforms and policy forums for the continued intellectual growth of professionals in the financial services industry.
- Provide a forum for developing relationships and sharing information to enhance individual economic power through tangible business and professional advancement.

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